POSITIVE ATTRACTION POSITIVE ACTION























Nell.com. O₂ KPMG wellcome trust









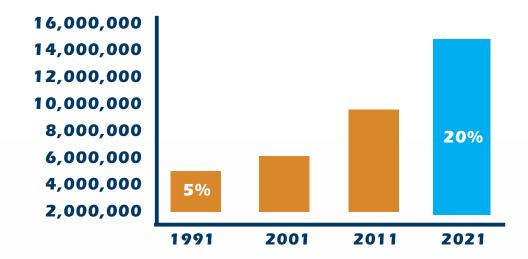


Britain is Diverse

- 189 nationalities reside in the UK*
- One in six of UK's population is from an ethnic minority or non-White,
- British background (one in four at school)*
- 9.1 million UK residents and rising*
- 1 in 5 Adults of working age has a disability ** 40% of Gay and Lesbians not out to their manager ***

*Source: 2011 Census * * Source Clear Kit 2012 *** Source UNISON

Ethnic population growth







Chinese community in the UK

■ Highest rate of selfemployment. 29% vs. 17% for British

Source: ONS, 2006

Between 1998 and 2002 there was a 12 fold increase in university applications from Chinese students making them the biggest national group studying here.

Source: The Independent, UCAS – 2004 The Chinese population is older than most of the other ethnic groups in the UK, although younger than the white population

Source: ONS 2006





The South Asian Market

Largest EMG group in the UK at 3.4m Source: ONS

Highest levels of professional qualification (doctors, lawyers, etc)

Source: National Statistics online

Highest average income of any ethnic group in the UK Source: National Statistics online

Asians have a younger profile.

Source The Guardian 2001

South Asians have larger average size of household: 4.2, vs. White - 2.3 Source ONS

Eastern Europeans In the UK

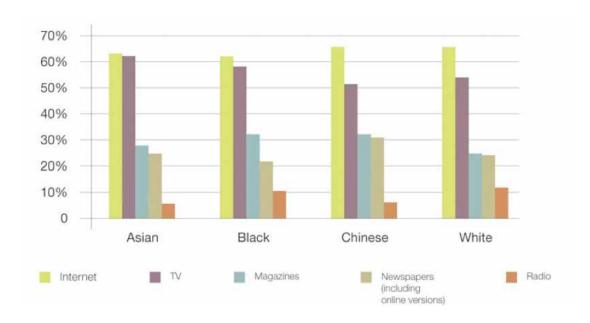
- There are more than 1 million Eastern
 Europeans registered to work here
- The age demographic of Poles living in this country is 21 35
- 8 out of 10 use the internet daily compared with only 3% for press
- They are educated more than 1/3rd are graduates 40% of migrants live with their spouse/partner
- 7 out of 10 residents feel financially secure
- **Eastern Europeans In the UK**

Source: PBI web survey 2008 - 8,000 UK respondents





INTERNET IS THE PREFERRED MEDIUM



The internet is extremely popular amongst ethnic minority groups, and it is the preferred medium for news, fashion and lifestyle (jobs/careers) information for those aged 18-35.

The graph shows the results when respondents were asked: Which two of the following do you most turn to for information such as news and lifestyle?

"I REACH MY AUDIENCE THROUGH MAINSTREAM **MEDIA ...OR DO YOU?"**











OFNS,OFCOM,IPASTATS...

'AT LEAST ONE IN TWO OF ALL ETHNIC GROUPS **INCLUDING HALF OF THE WHITE POPULATION BELIEVE THAT CONSUMER BRANDS OFFER ETHNIC FACES IN ADVERTISING AS A TOKEN GESTURE.'** SOURCE – MCC 2007









SOUTH ASIAN AND ARABIC FEMALE SITE EXAMPLES - A TARGETED APPROACH



































YOU





SOUTH ASIAN

TIMES OF INDIA ECONOMIC TIMES HINDUSTAN TIMES REDIFF IDIVA

ONE INDIA

BLACK CARIBBEAN

BLACK NET
VOICE ONLINE
COLOURFUL RADIO
BN VILLAGE
BLACK PROFILES
RAP- UP

EASTERN EUROPEAN

ONET
WP
POLISH EXPRESS
LONDYNEK
EMITO
GADU-GADU

BLACK AFRICAN

THE STANDARD
THIS DAY ONLINE
ALL AFRICA
AFRICA REVIEW
THE NATION
GHANA WEB

GLBT

DANNIES T-ROOM

GAYDAR

GAYDEO

MIDDLE EAST

GULF NEWS
SAUDI TELEGRAPH
EMIRATES FN
ARABIC MEDIA
ARABIAN BUSINESS
SABAH

DISABLED

ENABLE
ABLE
DISABILITY UNITED
CONSORTIUM

CHINESE

BACK CHINA ASIA TIMES SOHU AA STOCKS HK HEADLINE DISCUSS HK

SOUTH ASIAN

EXPRESS PK
NATION PK
TRIBUNE PK
DAILY JANG
DAWN
SINGLE MUSLIM
ISLAM ONLINE

Diversity Jobs It's all about talent

सर्वश्रेष्ठ नियोक्ता के साथ सर्वश्रेष्ठ नौकरियों के लिए और नहीं लग रही हो.





संस्कृति परविर्तन का हिस्सा



468 x 60



यह रोजगार आप की जरूरत है!



468 x 60



भन्न हो करने के लिए तैयार हो जाओ



468 x 60



300 x 250



- डाउनलोड करें नियोक्ताओं
- डाउनलोड? करें नौकरयाँ
- काम करने? सबसे? सरवशरेषठ सथान

तुम क्या हो? के? लिए इंतजार कर? रहे हो?

यह रोजगार? आप की जरूरत है!





एक के भीतर काम संस्कृत अमीर संगठन है.

नौकरी का अनुरोध नियोक्ता कहां? का सम्मान करता है उनके स्टाफ.

नौकरी का अनुरोध नियोक्ता कहां? उनका सम्मान स्टाफ.



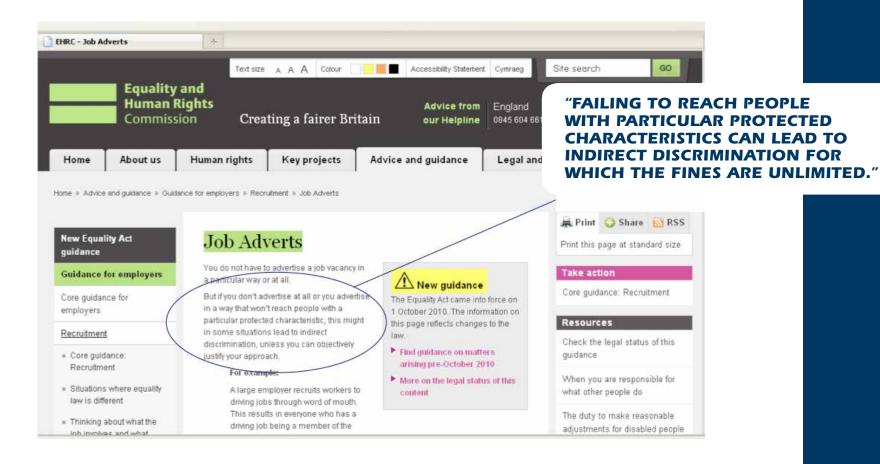
120 x 600

160 x 600

REACH CANDIDATES IN ENGLISH AND THEIR 1ST LANGUAGE ON UK BASED SITES



EQUALITY ACT 2010



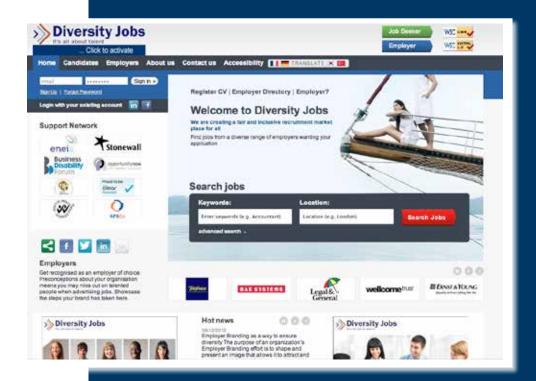




A MULTI AWARD WINNING TECHNOLOGY COMPANY WITH 3 CORE SERVICES PROMOTING INCLUSIVITY WITHIN THE WORKPLACE

- 1. DIVERSITYJOBS.CO.UK UK'S LARGEST D&I FOCUSED CAREERS SITE
- 2. DIVERSITYTALKS CUTTING-EDGE MICROSOFT APPROVED TECHNOLOGY, MAKES WEBSITES SPEAK
- 3. DIVERSITYREACH YOUR BRAND IN FRONT MILLIONS OF UK INDIVIDUALS DEFINED BY GENDER, ETHNICITY, SEXUAL ORIENTATION & DISABILITIES.





- The only speaking Career Site (30 languages)
- 20 million job searches per month
- Reach out to the whole of society including specific areas of society Gender, Ethnicity, Disabled, LGBT, Age
- Same technology as "The Government Equalities Office"
- Linked to over 1300+ job boards
- Translates text to over 50 languages
- Award winning candidate support



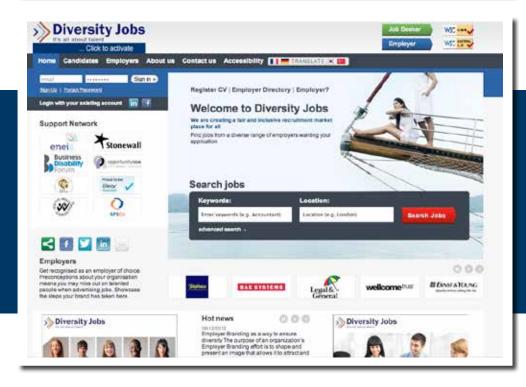
FEATURED JOBS

- **HOME PAGE VISIBILITY**
- ■28 DAYS FEATURED
- **■VIEWED 5X MORE THAN STANDARD ADVERTS**
- **USES ALL DIVERSITYJOBS.CO.UK TECHNOLOGY**

FEATURED EMPLOYERS

- COMPANIES PLACING INCLUSIVITY HIGH ON THEIR CORPORATE AGENDA
- LINKS TO MICROSITE DISPLAYING VACANCIES
- A "REASONABLE ADJUSTMENT" IN-LINE WITH THE EQUALITY ACT 2010
- **PREMIUM HOME PAGE PROMINENCE**







DIVERSITYJOBS.CO.UK AVE APPLICATIONS

AVERAGE APPS PER 28 DAY ADVERT

ACCOUNTING	14.00	
ADMINISTRATION	47.00	
ADVERT / MEDIA / ENTERTAINMENT	22.00	
BANKING & FINANCIAL SERVICES	12.00	
CALL CENTRE / CUSTOMER SERVICE	21.00	
COMMUNITY & SPORT	19.00	
CONSTRUCTION	12.00	
CONSULTING & CORPORATE STRATEGY	13.00	
EDUCATION	6.00	
ENGINEERING	9.00	
EXECUTIVE POSITIONS	5.00	
GOVERNMENT & DEFENCE	6.00	
HEALTHCARE & MEDICAL	1.00	
HOSPITALITY & TOURISM	10.00	
HR / RECRUITMENT	27.00	
I.T. & COMMUNICATIONS	16.00	
INSURANCE & SUPERANNUATION	10.00	
LEGAL	24.00	
MANUFACTURING OPERATIONS	7.00	
MINING / OIL / GAS	8.00	
PRIMARY INDUSTRY	6.00	
REAL ESTATE & PROPERTY	20.00	
RETAIL & CONSUMER PRODUCTS	29.00	
SALES & MARKETING	13.00	
SCIENCE & TECHNOLOGY	13.00	
SELF EMPLOYMENT	19.00	
TRADES & SERVICES	7.00	
TRANSPORT & LOGISTICS	16.00	



WE CAN MAKE **YOUR** WEBSITE SPEAK

Cutting-edge Microsoft approved technology converts web-text into clear life-like voice available for your website. Server based requires no downloads or installations on users computer, delivers immediate accessibility enhancing web-text vocalization for all visitors.

Unlike any other text-to-speech software because it comes with the widest range of built-in features giving web visitors control and accessibility without compromising integrity.

Whether by reading aloud the text on a website, giving the visitor control over colour and font size, or saving information as an MP3 file to listen to later. DiversityTalk frees the web's fantastic resources from the restrictions of the computer screen.

Secure because it does not require sharing of website's source code, changes in your web hosting or URL. Super quick to implement on any website.



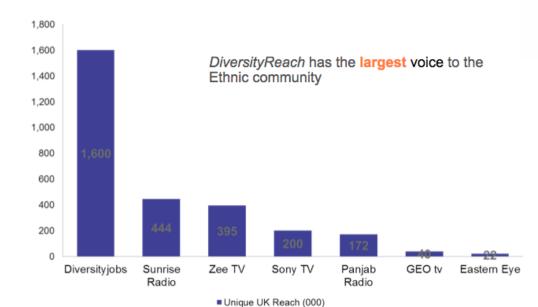


FEATURES

- SPEAKS OVER 20 LANGUAGES
- ENLARGES TEXT
- CAPTIONS ENABLED
- CONTRAST ADJUSTMENT
- MINIMAL IT INPUT REQUIRED



- 2.3 MILLION ASIANS
- 850,000 POLISH UK RESIDENTS
- 1.3 MILLION BLACK/AFRO CARIBBEAN
- 247,000 CHINESE
- 6.9 MILLION DISABLED (WORKING AGE)
- UP TO 2 MILLION GLBT UK WORKERS
- OVER 20 MILLION AGE 50 +























FEATURES

- SPEAKS OVER 20 LANGUAGES
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- MINIMAL IT INPUT REQUIRED



UK Ethnic Minority Reach

125+ premium South Asian websites the largest reach of South Asians in Britain – 1.6 million Asians in the UK.

Our portfolio of Muslim Asian websites audience of -Up to 400,000 unique users monthly

Eastern European portfolio with an audience of - Up to 800,000 unique users monthly

Our Black African/Caribbean portfolio with an audience of: Up to 200,000 unique users monthly

To maximise your campaign reach, we can place your ads across our entire network.

- **GEO TARGETING**
- NEWSLETTERS
- ADVERTORIALS
- EMAILS
- DISPLAY

Our online reporting suite tells where your ads are appearing and where you are achieving best results



PRODUCTS

- DISPLAY ADVERTISING
- NEWSLETTERS
- **EMAILS**
- **SITE SPONSORSHIP**
- EDITORIALS
- COMPETITIONS
- **■GEO TARGETING**
- UNIVERSITIES
- **SOCIAL SITES & INDUSTRY**
- **ONLINE & PRINT**
- **GRADUATE**
- SPECIFIC TARGETING